

# PROGRAMME

07:30 - 08:30

REGISTRATION & NETWORKING BREAKFAST

08:30 - 08:45

WELCOME: PROGRAMME DIRECTOR

09:00 - 09:25

## OPENING KEYNOTE- LERATO SEBATA

**Host:** Summit Chair, CEO ROI Group: Why this Summit exists and what makes this platform different.

09:30 - 10:10

## PANEL 1 – MARKET ACCESS

**Topic:** From Local Supply to Scaled Opportunities

*(Understanding Buyer Requirements, Market Access, and Procurement Realities)*

**Moderator:**

Pearl Maphumulo *(Ecosystem Strategist)*

**PANELIST:**

**Mzwanele Memani:** *(Chief Director: Market Access & Value Chain – DSBD)*

**Zanele Stole:** Entrepreneur *(Immaculate Cleaning)* | **Velly Bosega:** CEO: *Adclick Africa* |

**Gregory Mofokeng:** Vice President *(Black Business Council)*

10:15 – 10:40

## ELECTRONIC GOVERNMENT PROCUREMENT

**KEYNOTE SPEAKER:** Tumelo Ntlaba *(Chief Director SCM – ICT: National Treasury)*

10:40 – 10:50

*Tea Break*

10:50 – 11:30

## PANEL 2 – FINANCE & CASH FLOW ENABLEMENT

**Topic:** Why Good Deals Still Fail: Funding, Cashflow and Investor Readiness

**Moderator:**

**Lilah Clark:** *(SCM Development Manager) Johannesburg Stock Exchange*

**PANELIST:**

**Jedd Harris:** Chief Strategy Officer *(Sourcefin)* | **Phuti Senyatsi:** *Snr Portfolio Manager*

*(Sanlam Investments)*, **Okhela Ntsamai:** **Exec. Director** *(Okhela & Associates)*

| **Don Mashele:** Head Business Development *(SEDFA)*

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11:40 – 12:30

## DIGITAL READINESS & AI IN E-TENDERING

### SPEAKERS:

Kweku Quansah: Founder (*The App Lab*) | Steven Botsime- Director: e-Tendering (*National Treasury*)

12:30 –  
13:30

## Lunch & Networking

13:30 – 14:00

## BUYER & SUPPLIER HOTSPOT

*Procurement Buyers connect and network with SMEs - informal setting*

14:10 – 14:40

## PANEL 3 – TRADE & SADC MARKET EXPANSION

**Topic:** Beyond South Africa: How SMEs Enter Regional & Continental Markets

### Moderator:

Thandy Pino (*Procurement Expert & Board Member*)

### SPEAKERS:

**Thulile Sifundza:** Capacity Building Manager (*ESPPRA*) | **Liya Cherian:** Program me Implementation-Export Development (*SEDFA*) | **Ayokunle Bankole:** Founder (*African Market Entry Consulting*) | **Solomon Engelbrecht:** Deputy Director: Export Dev. (*DTIC*)

14:45 – 15:15

## SME GROWTH PITCH SESSION

Selected SMEs pitch their businesses to a panel of funders, corporates and ecosystem partners, gaining exposure, feedback and prizes to be won.

15:30 – 16:15

## THE NEW RULES OF TENDERING

*What Entrepreneurs Must Get Right to Win Procurement Opportunities*

16:15 – 16:45

## PANEL 4 - INSIDE PROCUREMENT & SUPPLIER DEVELOPMENT

**Topic:** From Supplier Development to growth

**Moderator:** Lerato Sebata (*Procurement Expert*)

### SPEAKERS:

**Keegan Moodley:** Founder: (*Grow Impact*) | **Xolani Mnguni:** Snr. Procurement Specialist (*Sun International*) | **Obakeng Senne:** Business Banking Procurement: (*ABSA*) | **Balekile Ngalo:** Acting: Chief Director Procurement - *National Treasury (OCPO)*

16:45 – 17:00

## Closing Remarks

17:00 – 18:00

## Final Networking & Cocktail Hour

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